## FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

## JUBILEE HOUSING, INC. (A NON-PROFIT ORGANIZATION)

December 31, 2020 and 2019

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## Farmer & First, P.C.

CERTIFIED PUBLIC ACCOUNTANTS
"Grow Your Business With Us"

## **Independent Auditor's Report**

June 1, 2021

To the Board of Directors of Jubilee Housing, Inc. (A Non-Profit Organization) Washington, D.C.

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Jubilee Housing, Inc. (a non-profit organization) which comprise the consolidated statements of financial position as of December 31, 2020 and 2019 and the related consolidated statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. These standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's presentation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

## **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Jubilee Housing, Inc. as of December 31, 2020 and 2019 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

## Report on Supplementary information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 36 to 48 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures including comparing and reconciling such information directly in the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America.

In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Januer & Frist, PC

Warren, RI

# Jubilee Housing, Inc. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION December 31,

	2020	2019
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents - unrestricted	\$ 1,505,013	\$ 2,365,331
Cash and cash equivalents - restricted	1,583,445	2,795,499
Grant receivable and promises to give	1,236,595	1,266,942
Management fees & payroll reimbursements rec	27,907	127,883
Accounts receivable, less allowance for bad debts	4,326	-
Prepaid expenses	 132,472	 230,710
Total current assets	 4,489,758	6,786,365
PROPERTY AND EQUIPMENT:		
Buildings and improvements	12,421,652	12,421,652
Development in progress	10,674,220	8,407,299
Furniture, equipment and vehicles	 402,951	 398,055
Total property and equipment	23,498,823	21,227,006
Less: accumulated depreciation	 1,182,908	 1,005,669
Sub-total	22,315,915	20,221,337
Land	 19,079,494	19,079,494
Property and equipment, net	 41,395,409	 39,300,831
OTHER ASSETS:		
Grant receivable and promises to give, net of current	104,530	119,061
Loan receivable - related party	9,095,806	8,290,788
Notes receivable - Jubilee Housing LP (related party)	2,494,152	2,494,152
Notes receivable - Jubilee Housing LP II (related party)	5,081,000	5,081,000
Deferred development fees	3,960,438	3,169,751
Deferred loan costs	9,265	79,640
Investments	5,666,263	5,609,856
Deposits	 393	 393
Total other assets	 26,411,847	 24,844,641
TOTAL	\$ 72,297,014	\$ 70,931,837

# Jubilee Housing, Inc. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (continued) December 31,

	2020	2019
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Notes payable	\$ 838,581	\$ 871,581
Mortgage payable - current	16,447,290	6,986,622
Line of credit (operating)	741,541	533,839
Accounts payable and accrued expenses	1,438,244	1,151,879
Tenant security deposits	33,263	20,331
Deferred revenue	502,624	398,386
Total current liabilities	20,001,543	9,962,638
LONG-TERM LIABILITIES:		
Mortgages payable, less current portion	26,992,878	35,571,152
Accrued interest expense	343,516	233,108
Deferred development fee income	4,135,569	3,712,870
Total long-term liabilities	31,471,963	39,517,130
Total liabilities	51,473,506	49,479,768
NET ASSETS:		
Without Donor Restrictions		
Operating	19,348,759	19,978,336
Board designated reserve	400,000	400,000
	19,748,759	20,378,336
With Donor Restrictions	1,074,749	1,073,733
Total net assets	20,823,508	21,452,069
		<u> </u>
TOTAL	\$ 72,297,014	\$ 70,931,837

## Jubilee Housing, Inc. CONSOLIDATED STATEMENT OF ACTIVITIES

## For the Year Ended December 31, 2020

	Without	With	
	 Restrictions	Restrictions	Total
SUPPORT & REVENUE:			
Contributions and grants	\$ 2,556,258	\$ 85,000	\$ 2,641,258
Partner fee income	39,325	-	39,325
Developer fee income	572,917	-	572,917
Rental income	203,006	-	203,006
Payroll reimbursements	598,351	-	598,351
Management fee income	221,874	-	221,874
Interest income	584,306	-	584,306
Partnership income	49,680	-	49,680
Loss on sale of securities	(161)	-	(161)
Other income	15,657	-	15,657
Net assets released from restrictions	 83,984	 (83,984)	 <del>-</del> _,
Total support and reclassifications	 4,925,197	 1,016	 4,926,213
EXPENSES:			
Program services:			
Housing	1,069,120	-	1,069,120
Resident services	3,154,200	-	3,154,200
Supporting services			
Management and general	872,203	-	872,203
Fundraising	 459,251	 <u> </u>	 459,251
Net expenses	 5,554,774	 	 5,554,774
Change in net assets	(629,577)	1,016	(628,561)
Net assets, January 1, 2020	 20,378,336	 1,073,733	 21,452,069
Net assets, December 31, 2020	\$ 19,748,759	\$ 1,074,749	\$ 20,823,508

## Jubilee Housing, Inc. CONSOLIDATED STATEMENT OF ACTIVITIES

## For the Year Ended December 31, 2019

	Without	With	
	 Restrictions	Restrictions	Total
SUPPORT & REVENUE:			
Contributions and grants	\$ 3,197,115	\$ 1,000,000	\$ 4,197,115
Interest income	575,926	-	575,926
Developer fee income	552,000	-	552,000
Payroll reimbursements	547,996	-	547,996
Rental income	212,865	-	212,865
Management fee income	188,794	-	188,794
CDE revenues	75,000	-	75,000
Partner fee income	28,726	-	28,726
Program related income	3,890	-	3,890
Other income	10,729	-	10,729
Net assets released from restrictions	 112,517	 (112,517)	 -
Total support and reclassifications	 5,505,558	 887,483	 6,393,041
EXPENSES:			
Program services:			
Housing	1,592,552	-	1,592,552
Resident services	3,160,355	-	3,160,355
Supporting services			
Management and general	660,495	-	660,495
Fundraising	 572,267	 	 572,267
Net expenses	 5,985,669	 	 5,985,669
Change in net assets	(480,111)	887,483	407,372
Net assets, January 1, 2019	 20,858,447	 186,250	 21,044,697
Net assets, December 31, 2019	\$ 20,378,336	\$ 1,073,733	\$ 21,452,069

Jubilee Housing, Inc.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
For the Year Ended December 31, 2020

	Program Services					Supporting Services							
	•												
						Total							
				Resident		Program		Mgmt &		Fund-		Total	Functional
		Housing		<u>Services</u>		<u>Services</u>		<u>General</u>		Raising		<u>Support</u>	<u>Expenses</u>
Salaries & labor	\$	630,884	\$	1,305,123	\$	1,936,007	\$	483,579	\$	226,234	\$	709,813	\$ 2,645,820
Contract labor		100		2,132		2,232		1,478		-		1,478	3,710
Payroll taxes		54,582		113,732		168,314		37,299		19,249		56,548	224,862
Fringe benefits		165,229		256,874		422,103		107,137		41,256		148,393	 570,496
Total payroll and related expenses		850,795		1,677,861		2,528,656		629,493		286,739		916,232	3,444,888
Interest		14,850		398,217		413,067		100,786		_		100,786	513,853
Program services and events		14,067		296,783		310,850		16,020		59,767		75,787	386,637
Professional fees		49,954		177,929		227,883		37,495		49,418		86,913	314,796
Depreciation and amortization		959		169,020		169,979		8,219		-		8,219	178,198
Rent and parking		41,390		52,273		93,663		14,710		27,425		42,135	135,798
Software leasing and IT support		27,034		69,801		96,835		20,961		14,797		35,758	132,593
Utilities and telephone		45,258		53,916		99,174		3,377		3,446		6,823	105,997
Taxes and insurance		2,884		74,241		77,125		10,851		-		10,851	87,976
Repairs and maintenance		1,805		79,682		81,487		4,709		51		<b>4,</b> 760	86,247
Supplies		11,504		57,083		68,587		6,497		3,969		10,466	79,053
Bank fees and financial charges		3,615		8,416		12,031		2,195		7,798		9,993	22,024
Staff development		1,390		7,769		9,159		7,758		2,465		10,223	19,382
Grant expense				10,000		10,000		-		-		-	10,000
Advertising and marketing		553		8,064		8,617		185		26		211	8,828
Travel and transportation		873		3,209		4,082		699		313		1,012	5,094
Mailing costs		1,072		2,350		3,422		703		383		1,086	4,508
Printing		594		2,323		2,917		465		213		678	3,595
Miscellaneous expenses		523		5,263		5,786		7,080		2,441		9,521	 15,307
Totals	\$	1,069,120	\$	3,154,200	\$	4,223,320	\$	872,203	\$	459,251	\$	1,331,454	\$ 5,554,774

## Jubilee Housing, Inc. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the Year Ended December 31, 2019

		Pro	gram Services		Supporting Services						
	<u>Housing</u>		Resident <u>Services</u>	Total Program <u>Services</u>		Mgmt & <u>General</u>		Fund- Raising		Total <u>Support</u>	Functional Expenses
Salaries & labor	\$ 687,501	\$	1,183,893	\$ 1,871,394	\$	377,267	\$	317,134	\$	694,401	\$ 2,565,795
Contract labor	1,910		2,635	4,545		289		247		536	5,081
Payroll taxes	60,638		100,491	161,129		34,368		25,747		60,115	221,244
Fringe benefits	 161,693		197,170	358,863		74,065		45,777		119,842	 478,705
Total payroll and related expenses	911,742		1,484,189	2,395,931		485,989		388,905		874,894	3,270,825
Professional fees	267,982		151,375	419,357		109,387		40,013		149,400	568,757
Grant expense	-		500,000	500,000		-		_		-	500,000
Interest	234,824		228,227	463,051		_		22,909		22,909	485,960
Program services and events	31,770		290,668	322,438		3,917		10,629		14,546	336,984
Rent and parking	39,736		132,529	172,265		12,231		43,186		55,417	227,682
Depreciation and amortization	6,985		115,113	122,098		24,769		_		24,769	146,867
Software leasing and IT support	22,839		67,939	90,778		7,868		16,932		24,800	115,578
Utilities and telephone	39,700		53,214	92,914		2,671		1,837		4,508	97,422
Taxes and licenses	9,613		39,905	49,518		3,014		2,148		5,162	54,680
Supplies	8,825		28,368	37,193		3,518		2,312		5,830	43,023
Bank fees and financial charges	3,528		5,353	8,881		1,565		29,227		30,792	39,673
Printing	2,692		13,990	16,682		1,480		8,441		9,921	26,603
Repairs and maintenance	4,480		15,308	19,788		214		_		214	20,002
Advertising and marketing	2,783		11,271	14,054		1,194		3,844		5,038	19,092
Staff development	120		13,009	13,129		350		79		429	13,558
Travel and transportation	791		5,705	6,496		445		396		841	7,337
Mailing costs	1,533		1,716	3,249		481		819		1,300	4,549
Miscellaneous expense	 2,609		2,476	 5,085		1,402		590		1,992	 7,077
Totals	\$ 1,592,552	\$	3,160,355	\$ 4,752,907	\$	660,495	\$	572,267	\$	1,232,762	\$ 5,985,669

# Jubilee Housing, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS For the Years Ended December 31,

	2020	2019
NET CASH FLOWS PROVIDED BY		
OPERATING ACTIVITIES	\$ 204,947	\$ 805,400
CASH FLOWS FROM INVESTING ACTIVITIES:		
Acquisition of property and equipment	(2,271,817)	(13,723,430)
Increase in investments	-	(500,000)
Decrease (increase) in deferred development fees	(790,687)	272,988
Net advances in notes and receivables from related party	 (1,534,218)	(674,454)
Net cash used by investing activities	 (4,596,722)	(14,624,896)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Increase in deferred development fee income	422,699	95,000
Net borrowings (repayments) on notes, loans,		
and mortgages payable	 1,896,704	14,232,542
Net cash provided by financing activities	 2,319,403	14,327,542
NET INCREASE (DECREASE) IN CASH AND		
CASH EQUIVALENTS	(2,072,372)	508,046
CASH AND CASH EQUIVALENTS,		
BEGINNING OF THE YEAR	 5,160,830	4,652,784
CASH AND CASH EQUIVALENTS,		
END OF THE YEAR	\$ 3,088,458	\$ 5,160,830
Interest paid during the year	\$ 403,445	\$ 462,018

# Jubilee Housing, Inc. CONSOLIDATED STATEMENTS OF CASH FLOWS (continued) For the Years Ended December 31,

	2020	2019
(Decrease) Increase in net assets	\$ (628,561)	\$ 407,372
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation and amortization	247,614	286,600
Partnership income	(56,407)	-
Decrease (increase) in operating assets:		
Management fees & payroll receivable	99,976	(85,908)
Grants receivable and promises to give	44,878	(134,955)
Accounts receivable	(4,326)	1,826
Prepaid expenses	98,238	(131,342)
Deposits	-	-
Increase (decrease) in operating liabilities:		
Accounts payable and accrued expenses	286,365	298,855
Tenant security deposits	12,932	(21,977)
Deferred income	 104,238	 184,929
Net cash provided by operating activities	\$ 204,947	\$ 805,400

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

#### 1. Nature of Activities

Jubilee Housing, Inc. (the Organization) was incorporated on October 25, 1973 in the District of Columbia. The Organization's mission is to build diverse, compassionate communities that create opportunities for everyone to thrive. Jubilee Housing envisions a city and a world where access to basic resources and opportunities are available to all people and where people live out these opportunities in the context of supportive community. The Organization pursues its mission by developing and operating affordable housing communities and by providing a variety of programs and services for residents. The Organization is supported principally by earned income from real estate development and management, as well as contributions from foundation and governmental grants, corporations and individuals.

The Organization provides affordable housing through various financing programs and structures and is the managing/controlling entity for several Limited Partnerships that own properties that was not part of the consolidated financial statements for the Organization. Beginning in 2018 those partnerships were consolidated with the financial statements for the organization and shown in the supplemental section of the financials, under "combination of controlled entities."

The Organization is expanding its affordable housing portfolio to meet more of the need for affordable housing in the District. It will engage in a variety of financing and rehabilitation activities for the new projects.

The Organization acts as "developer" in partnership with other professional partners. In addition to these activities, the Organization will continue to serve as managing agent and provider of social services for the resident community.

The Organization is actively increasing the breadth and depth of programs and services that it offers the community in commitment to the housing programs.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

### 2. Basis of Accounting

The Organization recognizes income on the accrual method of accounting in accordance with the accounting principles generally accepted in the United States of America.

### 3. Principles of Consolidation

The consolidated financial statements include the accounts of Jubilee Housing, Inc., and its wholly owned subsidiaries, Fulton-Fuller, Inc., Maycroft, LLC, Jubilee Kalorama LLC, Jubilee Euclid LLC, Jubilee KEB, LLC, Jubilee Ontario II, LLC, and Justice Housing CMF SPE, LLC after elimination of all significant inter-company balances and transactions. The supplemental pages of the financial statements – "combination of controlled entities" - include financials for Jubilee Housing Limited Partnership, Jubilee Housing Limited Partnership II, Jubilee Ontario Apartments LP, Jubilee Maycroft Apartments LP, Justice Housing Partners LP, and Jubilee Manna CDE.

#### 4. Basis of Presentation

The financial statements are presented in accordance with FASB Accounting Standard Codification (FASB ASC) released ASU2016-14 Not-for-Profit Entities (Topic 958). Under ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets with donor restrictions include all assets received with donor designated restrictions whether they are perpetual in nature, or purpose or time restricted.

#### 5. **Income Taxes**

The Organization is a not-for-profit organization that is generally exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code. In addition, the Organization has been classified as an organization that is not a private foundation under Section 590(a) (1). Income that is not related to exempt purposes, less applicable deductions, is subject to Federal and state corporate income taxes. The Organization did not have any unrelated business income for the years ended December 31, 2020 and 2019.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

## 6. **Property and Equipment**

Property and equipment are stated at cost. Depreciation is calculated for financial statement purposes using the straight-line method based on the property's estimated life. Additions and improvements that add materially to productive capacity or extend the life of an asset are capitalized. Normal repairs and maintenance are charged against income. When facilities are retired or sold, their cost and accumulated depreciation are removed from the accounts and related gains or losses are included in income. In case of trade items, any remaining book value increases the basis of the new acquisitions.

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donation asset to a specific purpose. The estimated lives used in determining depreciation are:

Building and building improvements	5 - 40  yrs.
Furniture and equipment	5 - 10  yrs.
Vehicles	5 yrs.

## 7. Contributed Services and Equipment

The value of non-cash contributed services was recorded as unrestricted gifts-in-kind contributions at their estimated fair value at the date of donation. The Organization's policy is to not imply time restrictions on gifts of long-lived assets. During the years ended December 31, 2020 and 2019, the Organization received non-cash donations consisting of legal and professional services in the amounts of \$95,795 and \$340,487, respectively.

## 8. Cash and Cash Equivalents

For purposes of the statements of financial position and cash flows, the Organization considers all unrestricted highly liquid investments, with an initial maturity of three months or less, to be cash.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

## 9. **Liquidity**

The Organization maintains a liquid cash balance through its checking account in an amount necessary to meet its anticipated expenditures for the next 30 days. The Organization reconciles the balance of financial assets subject to donor restrictions monthly, based on restricted amounts used and received. Any restricted cash is separately identified and monitored as part of the Organization's monthly financial reporting process.

The Organization's financial assets available within one year to meet cash needs for general expenditures through December 31, 2021 are as follows:

### Financial Assets:

Cash Grants Receivable and Promises to Give Mgmt. Fees and Payroll Reimb. Receivables Total Financial Assets	\$ 3,817,658 1,345,451 <u>27,907</u> 5,191,016
Less amounts not available within one year	<u>-666,985</u>
Financial Assets available to meet cash needs for general expenditures within one year	\$ 4,524,031

#### 10. Restricted and Unrestricted Revenue

Contributions received are recorded as without donor restrictions or with donor restrictions depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in with donor restrictions net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), with donor restrictions net assets are reclassified to without restrictions net assets and reported in the statement of activities as net assets released from restrictions.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 11. **Promises to Give**

Unconditional promises to give are recognized as revenue or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

### 12. **Revenue Recognition**

All public support and revenue are considered to be available for unrestricted use unless specifically restricted by grant or donor.

### 13. Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### 14. Use of Estimates

In preparing financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 15. Accounts Receivable

Management has elected to record bad debts using the direct write-off method. Accounting principles generally accepted in the United States of America require that the allowance method be used to reflect bad debts. However, the effect of the use of the direct write-off method is not materially different from the results which would have been obtained had the allowance method been followed.

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (continued)

### 16 **Subsequent Events**

Management has evaluated subsequent events through June 7, 2021, the date which the financial statements were available to be issued. There were no subsequent events that would have materially affected the financial statement other than note AA.

### 17. Uncertain Tax Provisions

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 740 requires a two-step approach for determining the amount, if any, of a tax benefit that should be recognized in the Organization's financial statement.

The first step is recognition: The Organization determines whether it is more likely than not that a tax position will be sustained upon examination. The second step is measurement that a tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit in the financial statements. If such positions result in uncertainties, then the unrecognized tax liability is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions. With the adoption of these new rules, the Organization assessed its tax positions in accordance with the guidance. The Organization has determined that the only tax position affected by ASC 740 is its tax status as a DC non-profit corporation. That position is highly certain. Therefore, these new rules had no impact on the Organization's financial statements.

#### NOTE B – CONCENTRATION OF RISK

### Cash

The Organization maintains cash balances at three financial institutions located in the Washington, D.C. metropolitan area. Accounts held at these financial institutions are insured, in amounts up to \$250,000 by the Federal Deposit Insurance Corporation. The aggregate of all uninsured balances at December 31, 2020 was \$926,133. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant risk of loss on cash and cash equivalents.

### NOTE B – CONCENTRATION OF RISK (continued)

### **Marketable Securities**

The Organization maintains an investment account with one brokerage firm. The Security Investor Protection Corporation insures balances up to \$500,000 (with a limit of \$250,000 for cash). The brokerage firm maintains additional insurance to cover any significant credit risk on cash and cash equivalents. The Organization has not experienced any losses in this account and believes that it is not exposed to any significant credit risk on cash and cash equivalents.

#### NOTE C – NOTES RECEIVABLE

## 1- JUBILEE HOUSING LIMITED PARTNERSHIP (JHLP)

On September 29, 2005, as part of the sale of the properties to JHLP, the Organization entered into a seller take back note receivable in the amount of \$2,092,152. Additionally, at settlement, the Organization loaned the Partnership an additional \$400,000. This note bears interest at the rate of 4.52%, interest due annually, secured by the underlying property and is due in 40 years. In the event the property is reacquired by the Organization at its option at the fair market value of the property at the date of sale, the note will be paid subject to available cash flow. The interest due annually may only be paid to the Organization if there is available cash flow as calculated by the Partnership.

## 2- JUBILEE HOUSING LIMITED PARTNERSHIP II (JHLPII)

On November 20, 2009, as part of the sale of the properties to JHLPII, the Organization entered into a seller take back note receivable in the amount of \$3,560,000. This note bears interest at the rate of 4.01%, interest due annually, secured by the underlying property and is due in 40 years. In the event the property can be reacquired by the Organization at its option at the fair market value of the property at the date of sale, the note will be paid subject to available cash flow. The interest due annually may only be paid to the Organization if there is available cash flow as calculated by the Partnership.

On November 20, 2009, the Organization entered into additional loan agreements with JHLPII in the amount of \$1,550,000 to rehabilitate the project. These notes are non-interest bearing, secured by a subordinated deed of trust on the property and are due on November 24, 2049. As of December 31, 2020 and 2019, the amounts due to the Organization were \$1,521,000.

NOTE C – NOTES RECEIVABLE (continued)

## 3- JUBILEE ONTARIO APARTMENTS, LP (JOA)

As part of the sale (as described in Note Q) of Ontario Apartments to JOA, the organization entered into a seller take back note receivable in the amount of \$450,000.

#### NOTE D- DEFERRED DEVELOPMENT FEES

## 1 – Jubilee Housing Limited Partnership (JHLP)

As a condition of the sale of the properties during 2005 to JHLP, the Organization entered into a development services agreement that entitles the Organization to earn a total development fee of \$2,191,209 over the life of the project. The non-deferred portion of the fee is earned when various project milestones and conditions are met as defined in the partnership agreement and the deferred portion is earned over several years depending on cash flow of the project. During 2005, the Organization earned \$438,242 in development fees. The development agreement was amended and restated on November 6, 2009. Per the development agreement \$100,000 was paid at stabilization and 100% qualified occupancy and funding of required reserves. As of December 31, 2020 and 2019, the deferred development fee receivable was \$-0-.

## 2 – Jubilee Housing Limited Partnership II (JHLPII)

On October 13, 2005, the Organization entered into a Development Agreement with JHLPII. The development agreement was amended on November 20, 2009. The amended agreement provides for a developer fee in the amount of \$2,420,935, to be paid from capital contributions upon satisfaction of certain milestones as defined in the agreement or surplus cash. The outstanding development fee payable is non-interest bearing. Any remaining unpaid development fee at the thirteenth anniversary of the completion of construction, as defined, shall be paid by a capital contribution from the general partner. As of December 31, 2020, and 2019, the deferred development fee was \$256,796 and \$386,725, respectively.

## 3 – Jubilee Ontario Apartments, LP (JOA)

On March 27, 2015, the Organization entered into a Development Agreement with JOA. JOA agreed to pay \$732,571 to Jubilee Housing for developer fee. As of December 31, 2020, and 2019 the Organization was due \$631,041.

## 4 - Jubilee Maycroft Apartments LP (JMA)

On April 4, 2019, the Organization entered into an Amended and Restated Agreement of Limited Partnership with JMA. JMA agreed to pay \$3,495,616 to the Organization for developer fee, in installments defined in the Partnership Agreement, and subject to available cash. The rental achievement date was April 10, 2020. As of December 31, 2020, and 2019, the deferred development fee was \$3,395,000 and \$3,145,616, respectively.

## NOTE E – PLEDGES RECEIVABLE AND UNCONDITIONAL PROMISES TO GIVE

As of December 31, 2020 and 2019, respectively, pledges receivable and unconditional promises to give are comprised of the following items:

	<u>2020</u>	<u>2019</u>
Individuals and Organizations Less: Allowance for uncollectible promises Net unconditional promises to give	\$877,693 12,031 \$865,662	\$1,026,235 5,629 \$1,020,606
Receivables due in less than one year Receivables due in one to two years Receivables due in two to three years Receivables due in three to four years Receivables due in more than four years	\$761,900 10,000 10,000 10,000 <u>73,762</u>	\$ 901,545 15,533 10,534 10,000 82,994
Net unconditional promises to give	<u>\$865,662</u>	\$1,020,606

### NOTE F – INVESTMENTS

### 1 - Jubilee Housing Limited Partnership

On March 23, 2003, the Organization formed a limited partnership with a 99.99% limited and .01% general partnership ownership of Jubilee Housing Limited Partnership. On the date of the sale of the four properties, the Organization withdrew from its limited partnership interests. As of December 31, 2020 and 2019, the Organization invested into the partnership \$3,971,125.

## 2 - Jubilee Housing Limited Partnership II

On August 17, 2004, the Organization formed a limited partnership with a 99.99% limited and .01% general partnership of Jubilee Housing Limited Partnership II. On the date of the sale of the two properties as described in Note D, the Organization withdrew from its limited partnership interests. As of December 31, 2020 and 2019, the Organization invested into the partnership \$38,732.

### NOTE F – INVESTMENTS (continued)

## 3 - Jubilee Maycroft, LLC

During 2013, the Organization established Jubilee Maycroft LLC, a wholly owned special purpose entity to participate in the redevelopment of the property. On June 14, 2017, Jubilee Maycroft LLC sold 60 residential condominiums in the Maycroft property to Jubilee Maycroft Apartments LP to facilitate syndication of Low-Income Tax Credits for rehabilitation of the residential portion of the project. Jubilee Housing, Inc. retained ownership of commercial condominiums.

## 4 - Jubilee Ontario Apartments, LP

On August 15, 2014, the Organization formed a limited partnership with a 99.99% limited and .01% general partner interest in Jubilee Ontario Apartments LP. On March 27, 2015, the Organization withdrew its limited partnership interest in order to admit the investor limited partner. As of December 31, 2020, and 2019 the Organization invested \$524,734.

### NOTE G – INVESTMENT IN FULTON-FULLER, INC.

During 1984, the Organization purchased 100% of the outstanding common stock of Fulton-Fuller, Inc., a D.C. (for profit) corporation. The corporation's operations have been consolidated within Jubilee Housing, Inc.'s operations in the accompanying statements.

#### NOTE H – NOTES PAYABLE

The Organization has initiated a loan program to obtain zero or low-interest unsecured loans from individuals and organizations to finance the operations and/or rehabilitation of its buildings. These loans are mostly demand notes or notes payable after a short period of notice. Therefore, these loans are classified as current on the statement of financial position. The notes bear interest at the rates of 0% through 6%. At times, the lender subsequently cancels this debt, and the Organization will reclassify this loan as contribution revenue.

The Organization is potentially subject to concentration of credit risk since these loans are demand loans and may be callable at any time by the lenders. The total notes payable balance as of December 31, 2020 and 2019 were \$838,581 and \$871,581 respectively.

## NOTE I – MORTGAGES & NOTES PAYABLE

As of December 31, 2020 and 2019, mortgages payable are secured by buildings and consist of the following:

consist of the following.	<u>2020</u>	<u>2019</u>
1 - Mortgage payable, entered October 29, 2018 to acquire the property at 1460 Euclid Street, NW, Washington, DC. This mortgage is secured by the property, bears interest at 5.61% interest, interest only payable monthly and is due on October 29, 2020. This Note has been extended twice, with the second amendment extending the maturity date to April 27, 2021	\$ 4,500,000	\$ 4,500,000
2 - Mortgage payable, entered October 29, 2018 to acquire the property at 1460 Euclid Street, NW, Washington, DC. This mortgage is secured by the property, bears interest at 5.0% interest, interest only payable monthly and is due on October 29, 2020	1,700,000	1,700,000
3 - Mortgage payable, entered August 24, 2018 to acquire the property at 1724 Kalorama Road, NW, Washington, DC. This mortgage is secured by the property, bears interest at 5.35% interest, interest only payable monthly and is due on August 24, 2020. This Note has been extended three times, with the third Amendment extending the maturity date to May 20, 2021	6,029,165	5,975,000
4 - Mortgage payable, entered August 24, 2018 to acquire the property at 1724 Kalorama Road, NW, Washington, DC. This mortgage is secured by the property, bears interest at 6.0% interest, interest only payable monthly and is due on August 24, 2020. A signed third Amendment to this loan extends the maturity date to July 1, 2022	<u>2,062,500</u>	<u>2,062,500</u>
Sub-total	<u>\$ 14,291,665</u>	<u>\$ 14,237,500</u>

	<u>2020</u>	<u>2019</u>
5 - Mortgage payable, entered September 27, 2012, to develop the properties at 2720 Ontario Road, NW and 2448 18 <sup>th</sup> Street, NW, Washington, DC. This mortgage is secured by the property, bears interest at 1% interest, deferred until September 27, 2014, repayable from 25% available cash flow and is due on September 27, 2036	\$ 325,957	\$ 325,957
6 - Mortgage payable, entered on August 6, 2010, to purchase the property at 2720 Ontario Rd, NW, Washington, DC. This mortgage is secured by the property, bears interest at the rate of 5.5% per annum, and payable on three payments of \$14,446 each on November 6, 2010, February 6, 2011 and May 6, 2011 and beginning on June 6, 2011, monthly payments of \$4,840 due on August 6, 2030	431,875	467,899
7 - Mortgage payable, entered on December 13, 2012, to renovate the property at 2448 18 <sup>th</sup> St, NW, and 2720 Ontario Road, NW, Washington, DC. This mortgage is secured by the properties, maximum to be borrowed of \$2,922,451, interest at the rate of 1% per annum deferred until December 13, 2014 and payable annually beginning December 13, 2015 as defined of 50% of available cash flow. The funds advanced as of December 31, 2016 and 2015 was \$2,932,506.	<u>2,932,506</u>	2,932,506
Subtotal	\$17,982,003	\$ 17,963,862
Oubiotal	<u>Ψ1/,202,003</u>	<u>Ψ 17,703,004</u>

	2020	2019
8 - Mortgage payable, entered on December 13, 2012, to renovate the property at 2448 18 <sup>th</sup> St, NW, and 2720 Ontario Road, NW, Washington, DC. This mortgage is up to \$750,000, secured by the properties, interest only for two years, followed by monthly payments of principal and interest based on a 25-year amortization. The mortgage is due on December 13, 2022 with interest calculated at 30-day LIBOR plus 3% with a floor of 4.5%.	\$ 566,654	\$ 596,654
9 -Mortgage payable, consists of three notes, dated June 15, 2017 to renovate and develop the property at 1474 Columbia Road, NW, Washington, DC. The total balance of the three notes is \$6,790,000 as of December 31, 2018 and 2017 and is secured by the property. The first note in the balance of \$2,969,419 is due on June 15, 2024. The second and third notes, \$1,715,081 and \$2,105,500 respectively are due on June 15, 2047. Commencing on July 15, 2024 for notes 2		
and 3, the monthly payments will include principal and interest based on a schedule of payments as stipulated on the mortgage agreement with the final payment due on June 15, 2047	<u>6,790,000</u>	<u>6,790,000</u>
Sub-total	<u>\$25,338,657</u>	<u>\$25,350,516</u>

10 - Mortgage payable, from a related party, entered October 29, 2018 to acquire the property at 1460 Euclid Street, NW, Washington, DC. This mortgage is secured by the property, bears interest at 2.5% interest, interest only payable June 30 and December 31 semi-annually and is due on	<u>2020</u>	<u>2019</u>
December 31, 2021	\$ 1,305,000	\$ 1,305,000
11 - Mortgage payable, from a related party, entered August 24, 2018 to acquire the property at 1724 Kalorama Road, NW, Washington, DC. This mortgage is secured by the property, bears interest at 2.5% interest, interest only payable June 30 and December 31 semi-annually and is due on December 31, 2021	1,850,000	1,850,000
12 - Capital lease, entered May 19, 2015 to lease telephone equipment at three locations. The lease is secured by the property, non-cancelable, payable at \$543 per month due on May 19, 2020	-0-	5,947
13 – Mortgage payable, to acquire the properties at 1721-1725 Kalorama Road, N.W., Washington DC. This mortgage is secured by the property, bears interest at 2.5% interest, interest only payable June 30 and December 31 semi-annually and is due on December 31, 2022. Note is held with Jubilee KEB, LLC, guaranteed by Jubilee		
Housing, Inc.	<u>476,643</u>	<u>476,643</u>
Sub-total	<b>\$28,970,3</b> 00	\$28,988,106

	<u>2020</u>	<u>2019</u>
14 – Mortgage payable, to acquire 2326-2338 Ontario Road N.W., Washington D.C. This mortgage is secured by the property, bears interest at 2.5% interest, interest only payable June 30 and December 31 semi-annually and is due on December 31, 2022. Note is held with Jubilee Ontario II, LLC, guaranteed by Jubilee Housing, Inc.	1,563,257 \$ 1,563,257	<u>-0-</u> \$ 1,563,257
15 - Mortgage payable, entered on December 6, 2019 to renovate and develop the properties at 1721-1725 Kalorama Road, N.W., Washington DC. This mortgage is secured by the property, bears interest at 4.36%, monthly interest only payments and is due on December 6, 2022	1,526,000	
16 - Mortgage payable, entered on August 22, 2019 to renovate and develop the property 2326-2338 Ontario Road, N.W., Washington, D.C. This mortgage is secured by the property, bears interest at 3.45%, monthly interest only payments and is due on August 22, 2022	6,000,000	6,000,000
17 - Mortgage payable, entered on December 6, 2019 to renovate and develop the properties at 1721-1725 Kalorama Road, N.W., Washington DC. This mortgage is secured by the property, bears interest at 6.0%, monthly interest only payments and is due on December 6, 2022	1,090,000	1,090,000
18 - Mortgage payable, entered on August 22, 2019 to renovate and develop the property 2326-2338 Ontario Road, N.W., Washington, D.C. This mortgage is secured by the property, bears interest at 6.0%, monthly interest only payments and is due on August 22, 2022	<u>2,690,411</u>	<u>2,690,411</u>
Sub-total	<u>\$41,839,968</u>	<u>\$41,857,774</u>

	<u>2020</u>	<u>2019</u>
19 – Mortgage payable, entered on July 19, 2019 to develop 1460 Euclid Street N.W., Washington D.C. This mortgage is secured by the property, bears interest at 3.0%, payable when note is due on July 19, 2021	\$ 100,000	\$ 100,000
20 – Mortgage payable, entered on July 10, 2019 to develop 1724 Kalorama Road, N.W., Washington D.C. This mortgage is secured by the property, bears interest at 3.0%, payable when note is due on July 10, 2021	100,000	100,000
21 – Recoverable grant entered on July 31, 2019, that is unsecured, bears no interest and is due on July 31, 2024	500,000	500,000
22 - Paycheck Protection Program Loan (PPP). The loan dated April 7, 2020 has a term of 24 months and an interest rate of 1.00%. The Organization has classified the loan as a short-term liability because it anticipates forgiveness of the loan within the next year	750,200	-0-
23 – US Small Business Admin loan, dated June 14, 2020, has a term of 30 years at the rate of 2.75%. The note calls for monthly payments beginning on June 14, 2021 interest and principal and due on June 14, 2050. Each payment will be applied to accrued interest first and the balance, if any, will be applied to principal. The note is secured by all tangible and intangible property	150,000	<u>-0-</u>
Total	\$43,440,168	\$42,557,774
Less: current portion	<u>16,447,290</u>	<u>6,986,622</u>
Long-term portion	<u>\$ 26,992,878</u>	<u>\$35,571,152</u>

### NOTE I – MORTGAGES & NOTES PAYABLE (continued)

Future maturities of long-term debt are as follows:

December 31,	2021	\$ 18,509,790
	2022	13,117,226
	2023	799,421
	2024	545,063
	2025 and thereafter	<u>10,468,668</u>
Total		<u>\$43,440,168</u>

## NOTE J- LINE OF CREDIT

On April 7, 2015, the Organization entered into a line of credit with United Bank. This line was modified in March 2019 to extend the maturity date to December 31, 2020, with the maximum amount allowable on the line of \$825,000. Interest on any outstanding balance is paid monthly using a variable interest rate based on the LIBOR Rate plus 3.00%. The balance of the line as of December 31, 2020, was \$741,541.

#### NOTE K – NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at the end of the year represent grants that were received and with time or purpose restrictions by the grantor. As these funds are spent, the donor restrictions expire and the net assets with donor restrictions are reclassified to net assets without donor restrictions on the statement of activities.

Temporarily restricted net assets, by fund, as of December 31, 2020 and 2019 were as follows:

	<u>2020</u>	<u>2019</u>
Time or purpose restrictions:		
Operating grant	\$ 76,017	\$ -0-
Platform of Hope	-0-	75,000
Re-Entry	400,000	400,000
Jubilee KEB LLC	249,366	249,366
Jubilee Ontario II, LLC	<u>349,366</u>	<u>349,366</u>
Total	<u>\$ 1,074,749</u>	\$ 1,073,733

#### NOTE L – COMMITMENTS

The Organization entered into a telephone service agreement with RingCentral, Inc on October 20, 2020. The agreement calls for 36 monthly payments at \$1,204 per month.

The future minimum rental commitments under operating leases as of December 31, 2020 are as follows:

For the year ending December 31, 2021	\$ 14,448
For the year ending December 31, 2022	14,448
For the year ending December 31, 2023	10,836

#### NOTE M - RELATED PARTY TRANSACTIONS

### 1 - Property Management Fee

- a The Organization entered into an agreement with Jubilee Housing Limited Partnership in connection with the management of the rental operations of the partnership. The property management fee is 7% of actual rent collections. In addition, the Organization will receive an additional \$500 per month for provision of social services for the resident community. For the years ended December 31, 2020 and 2019, \$91,138 and \$99,007 was earned and \$-0- and \$8,714 was due, respectively.
- b- The Organization entered into an agreement with Jubilee Housing Limited Partnership II in connection with the management of the rental operations of the partnership. The property management fee is 5.3% of gross rent collections. For the years ended December 31, 2020 and 2019, \$49,289 and \$49,069 was earned and paid.
- c The Organization also earns a management fee in connection with management of the Jubilee Ontario Apartments Limited Partnership, equal to 6% of actual rents collected. For the years ended December 31, 2020 and 2019, \$27,232 and \$29,416 was earned and \$2,158 and \$3,165 was due, respectively.
- d -The Organization earns a management fee in connection with management of the Jubilee Maycroft Apartments Limited Partnership, equal to 5% of actual rents collected. For the years ended December 31, 2020 and 2019, \$47,279 and \$11,302 was earned and \$3,025 and \$1,633 was due, respectively.

### NOTE M – RELATED PARTY TRANSACTIONS (continued)

## 2 - Partnership Administration Fee

### a - Jubilee Housing Limited Partnership

The Organization entered into a Partnership Administration Fee Agreement with Jubilee Housing Limited Partnership in connection with the administration of the project. Beginning in 2006, the partnership shall pay to the Organization an annual cumulative Partnership Administration fee in the amount of \$26,000. The fee shall increase at the rate of 3% per year and be payable from the net cash flow, as defined. For the years ended December 31, 2020 and 2019, \$39,326 and \$38,181 of the fee was earned and \$483,552 and \$444,226 remains as a receivable, respectively.

## b - Jubilee Housing Limited Partnership II

The Organization entered into a Partnership Administration Fee Agreement with Jubilee Housing Limited Partnership II in connection with the administration of the project. Beginning in 2011, the partnership will pay to the Organization an annual non-cumulative Partnership Administration fee in the amount of \$10,500. The fee shall increase at the rate of 3% per year and be payable from the net cash flow, as defined. For the years ended December 31, 2020 and 2019, no partnership administration fee was earned by the Organization, due to lack of available cash flow.

## 3 - Due from Jubilee Housing Limited Partnership

The Organization advanced funds to Jubilee Housing Limited Partnership. These advances are not secured, do not bear interest and are payable on demand. The amounts due from Jubilee Housing Limited Partnership as of December 31, 2020 and 2019 are as follows:

	2020	2019
Construction advances	\$909,881	\$ 1,203,910
Development advances	54,000	54,000
Operating advances	229,242	198,833
Payroll reimbursements	<u>22,724</u>	<u>22,724</u>
	\$ 1.215.847	\$ 1,479,467

### NOTE M – RELATED PARTY TRANSACTIONS (continued)

### 4 - Subordinated Debts from Justice Housing Partners LP

The Organization formed Jubilee Kalorama LLC to acquire 1724 Kalorama Rd. N.W., Washington DC 20009 on August 24, 2018. Financing for the purchase includes a subordinated debt of \$1,850,000 from Justice Housing Partners LP, (JHP) a limited partnership managed by Justice Housing Managers, LLC, with Jubilee Housing as sole member. This debt is detailed in Note I.11.

The Organization formed Jubilee Euclid LLC to acquire 1460 Euclid Street, N.W Washington DC 20009. Financing for this purchase includes a subordinated debt of \$1,305,000 from JHP. This debt is detailed in Note I.10.

The organization formed Jubilee Ontario II LLC to acquire 2326-2338 Ontario Road, N.W. Washington DC 20009. Financing for this purchase includes a subordinated debt of \$1,563,357 from Justice Housing Partners LP. This debt is detailed in Note I.14.

The organization formed Jubilee KEB LLC to acquire 1721-1725 Kalorama Road, N.W. Washington DC 20009. Financing for this purchase includes a subordinated debt of \$476,643 from Justice Housing Partners LP. This debt is detailed in Note I.13.

#### NOTE N– RECLASSIFICATIONS

Certain amounts in the 2019 financial statements have been reclassified to conform to the 2020 financial statement presentation.

#### NOTE O – MAYCROFT

In January 2011, the Organization acquired the Maycroft Apartments located at 1474 Columbia Road NW., Washington DC. The Maycroft has been renovated substantially by the Organization in a project that included the preservation of 64 affordable housing units, with affordability ranging from below 30% AMI to workforce residents' earnings as much as 60% AMI. In addition to housing, the renovated property –includes ~14,000 square foot of commercial space a portion of which is leased to Martha's Table as well as the Organization's programs. Martha's Table (MT)'s lease begins on April 9, 2019, and ends on April 8, 2029, at a monthly rent of \$14,872 with 2% annual increase on the anniversary date of the lease.

### NOTE P – ONTARIO APARTMENTS SALE

On March 27, 2015 Jubilee Housing sold Ontario Court, a 27-unit project, to Jubilee Ontario Apartments LP, a District of Columbia Limited Partnership formed on August 15, 2014. The contract sale price was \$6,580,948, with an assumption by Jubilee Ontario LLC of a DHCD loan of \$3,428,019, and a United Bank loan of \$250,000. This project contains approximately 4,200 square feet of commercial space that is leased by Jubilee Jumpstart Inc. Jubilee Jumpstart Inc. (JJI)'s original lease ended on June 30, 2019, with JJI exercising the first of 2 five (5) years renewal options. The first renewal lease will end June 30, 2024. The current monthly rent is \$8,551 with 3% annual increase on the anniversary date of the lease.

## NOTE Q- JHI RE-ENTRY

The Organization operates a supportive housing initiative that serves homeless men and women as they return to community from time in jail. Residents reside in high-quality supportive housing with a blend of services to help them reach healthy independence. Residents pay 30 percent of their income for rent, with the remainder being funded by the Organization.

The Organization welcomed the initiative's first residents in early 2012, with program staff and operating costs funded by a blend of private and public sources. The \$4.3 million construction phase, consisting of the renovation of two group homes, was completed in January 2014. One house opened in September 2013, and the other in January 2014.

## NOTE R – JUBILEE MANNA CDE, LLC WON AN AWARD OF NEW MARKET TAX CREDIT

Jubilee Manna Community Development Enterprise (CDE) is an equal interest joint venture between Jubilee Housing Inc. and Manna Inc. The CDE was launched with funding support from the Agnes and Eugene Meyer Foundation, and the U.S. Department of Treasury awarded Jubilee Manna CDE \$15 million in New Market Tax Credit (NMTC) in June 2015. Jubilee Housing serves as the controlling entity for the CDE. The fund finances multiple affordable housing projects during the seven years period starting in June 2015. Jubilee Manna CDE has invested \$6 million in a credit pool facility for affordable homeownership projects sponsored by DC Habitat for Humanity. In June 2018 it has invested another \$2 million for additional affordable homeownership developed by Manna, Inc. in the District of Columbia.

Jubilee Manna CDE has also invested \$7 million of NMTC in the development of 14,000SF of commercial "program spaces" in the Maycroft development, completed in early 2019.

NOTE R – JUBILEE MANNA CDE, LLC WON AN AWARD OF NEW MARKET TAX CREDIT (continued)

On July 13, 2016, Jubilee Manna CDE, LLC completed its first NMTC Qualified Equity Investment (QEI) of \$6 million. On October 13, 2016, The CDE completed its second QEI of \$7 million.

## NOTE S - JUSTICE HOUSING PARTNERS LP

Justice Housing<sup>SM</sup> Partners, L.P., (JHP) a Delaware limited partnership was formed on March 13, 2018), with operations beginning in August 2018. JHP is being established to provide subordinated debt to the Organization or certain affiliates thereof to facilitate the acquisition, renovation and refurbishment of affordable multi-family housing in select areas of Washington, D.C. JHP lends money on a non-recourse basis to special purpose vehicles owned by Jubilee Housing (each, an "SPV") that will acquire and renovate/refurbish quality-family residential buildings ("Properties") primarily located in the Adams Morgan, Columbia Heights, and Mount Pleasant neighborhoods of Washington, DC. Through such loans JHP helps the Organization preserve those properties as Justice Housing. Justice Housing, which targets people with the least financial resources and offers an array of resident services and opportunities onsite and nearby, will be located in resource-rich neighborhoods with access to transportation, retail, health care, education and jobs.

With the subordinated debt from JHP, the Organization was able to acquire four properties:

- 1. 1724 Kalorama Road, N.W., Washington DC 20009
- 2. 1460 Euclid Street, N.W., Washington DC 20009.
- 3. 2326-2338 Ontario Road, NW., Washington DC 20009
- 4. 1721-1725 Kalorama Road, Washington, DC 20009

At December 31, 2020, the Organization's investment as limited partners in JHP was \$1,100,000 and a general partner investment of \$500,000.

#### NOTE T – RETIREMENT PLAN

The Organization maintains a SIMPLE IRA retirement plan, under Section 403(b) of the Internal Revenue Code, for the benefit of its employees. All full-time employees are eligible to participate and after one year of service the Organization matches employee contributions up to 3% of each employee's compensation. The Organization's contributions to the plan for the years ended December 31, 2020 and 2019 were \$43,917 and \$36,563, respectively.

### NOTE U- PLATFORM OF HOPE

Platform of Hope, formed by Strategic Alliance Partners – Capital Area Asset Builders, Jubilee Housing Jubilee Jumpstart, For Love of Children, Mary's Center and Sitar Arts Center – is a collaborative approach to address the gentrification of resource-rich communities; redress the structural and racial barriers that prevent low-income adults from building wealth and well-being; and connect the varied health and learning needs of children from low-income families from prenatal to early-childhood and through to college graduation. Platform of Hope operates as a program, with the Organization as its fiscal sponsor under a Fiscal Sponsorship Agreement executed in 2018. The program established a new fiscal sponsor in 2021.

#### NOTE V – CAPITAL MAGNET FUND AWARD

In 2018 the organization made an application for funding from the Capital Magnet Fund, a program of the Community Development Institutions Fund in the US Treasury. In February of 2019, the organization was awarded a grant in the amount of \$750,000 to capitalize an affordable housing fund that would support development of deeply affordable housing. Funds are to be deployed in justice housing projects that are being purchased and developed by the organization per the terms of the Capital Magnet Fund Assistance Agreement (CMF Award # 181CM050545).

On October 22, 2019, the organization loaned \$250,000 directly to Jubilee Maycroft Apartments, LP to assist with construction completion on the project. The terms of loan were as follows- 3% interest annually, accrued on January 1 of each year.

On November 21, 2019, the organization granted \$500,000 to Justice Housing CMF SPE, LLC.

## NOTE W – JUSTICE HOUSING CMF, SPE LLC

On August 16, 2019, the organization established Justice Housing CMF, SPE LLC, to serve as an Affordable Housing Fund to assist the organization with purchase and redevelopment of deeply affordable housing, under the terms of the Capital Magnet Fund Assistance Agreement. The fund was capitalized with \$500,000 of CMF grant funds on November 21, 2019. On July 1, 2019, a loan was made to Jubilee Ontario II LLC for the parcels known as 2326-2338 Ontario Rd NW, Washington, DC and on December 5, 2019, a loan of \$250,000 was made to Jubilee KEB, LLC for 1721-1725 Kalorama Rd NW, Washington, DC. On March 19, 2020, a loan of \$165,000 was made to Jubilee Maycroft Apartments, LP. On December 28, 2020, a loan of \$65,000 was made to Jubilee Ontario II, LLC.

## NOTE X – COMBINATION OF CONTROLLED ENTITIES FINANCIAL STATEMENTS

Low Income Housing Tax Credit (LIHTC) subsidizes the acquisition, construction, and rehabilitation of affordable rental housing for low- and moderate-income tenants. Management points out that LIHTC Limited Partnerships (LPs) generate a lot of paper loss, from depreciation and accrued but unpaid interest. However, these LIHTC LPs are cash-flow positive.

By including the results of these LPs in the Combination of Controlled Entities financial statements, the Organization's operating results are significantly lower. For 2020 and 2019, the Consolidated Statements of Activities showed a change in net assets of (\$628,561 and \$407,372 whereas for 2020 and 2019, the Statement of Activities – Combination of Controlled Entities showed a change in net assets of (\$4,102,797) and (\$3,325,787), respectively.

### NOTE Y – TREE OF LIFE, INC.

On August 15, 2019, Tree of Life, Inc. was formed as a workforce development and staffing company to serve low-income residents of Jubilee Housing and other partner organizations. With an initial investment of \$10,000 each, Jubilee Housing, Jubilee Jobs, and Recovery Café are each 30% owners of the company, while Rich Peterson is a 10% owner. Jubilee Housing serves as the managing member. The Tree of Life, Inc. will dissolve in 2021.

Due to the extraordinary challenges with finding employment for hard to employ DC residents (the primary mission of the business) during the pandemic, the Members of the LLC determined that the business was no longer viable. On September 15, 2020, a Statement of Dissolution for the LLC was filed with District of Columbia Regulatory Agency. At the time of dissolution, open activities include the submission and receipt of partial forgiveness of a PPP loan received in May 2020, request for forgiveness of interest and penalties on the late filing of a K-1 (2019) and refiling/resubmission of incorrectly filed 941 statements from Q4 2019 and Q1 2020.

Final reconciliation and close out of financials will be completed upon receipt of IRS refund due to Tree of Life based on corrected 941 statements and an IRS response to TOL late filing forgiveness request.

### Jubilee Housing, Inc. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2020 and 2019

#### NOTE Z – MAYCROFT LITIGATION

The Organization was engaged in litigation with Hamel Builders, Inc. (the Contractor) on the Maycroft project over disputes relating to delays to construction completion and added costs associated with the delays. The dispute involved two elements of the project, the residential component where the Organization is the developer and sole member of the general partner for Jubilee Maycroft Apartments, LP (the Partnership); and as developer and owner for the commercial component of the project (Jubilee).

A settlement agreement was reached on January 28, 2021, with Hamel Builders, wherein Hamel would be paid a total of \$2,822,621, in two installments of \$2,255,271 in June 2021 and the remainder is due September 2021.

#### NOTE AA – SUBSEQUENT EVENT

The COVID-19 outbreak in the United States has caused business disruption through mandated and voluntary closings of multiple businesses as well as public schools. While the disruption is currently expected to be temporary, there is considerable uncertainty around the duration of the closings. Therefore, the Organization expects this matter to negatively impact its operating results. However, the related financial impact and duration cannot be reasonably estimated at this time.

The Organization received as part of the Cares Act, a forgivable loan in the amount of \$750,200 in April 2020, that the Organization believes will be 100% forgiven by the end of the upcoming fiscal year. This loan will be forgiven by the end of fiscal year 2021.

In 2021, the Organization applied for a second forgivable loan in the amount of \$532,592 that the Organization believes will be 100% forgiven as well, likely in fiscal year 2022.

#### NOTE BB –JUBILEE TO COLLEGE (JTC)

In 2012, the Organization began a college scholarship program, raising funds through private contributions and making funds available to scholars from the Jubilee community as "last gap" funding to assist with the costs of college. The typical award amount is \$2,500 and is available annually for four years for eligible students. As the program has grown, separate financial statements are included on pages 44 and 45 of these statements.

## Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION - RE-ENTRY December 31,

	2020	2019
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents - unrestricted	\$ 511,629	\$ 301,496
Accounts receivable - other	68	401
Grants receivable	 264,804	 145,000
Total current assets	776,501	 446,897
PROPERTY AND EQUIPMENT:		
Furniture and equipment	52,336	52,336
Less: accumulated depreciation	 35,881	 30,683
Property and equipment, net	 16,455	 21,653
TOTAL	\$ 792,956	\$ 468,550
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Accounts payable	\$ 225,439	\$ 187,063
Accrued expenses	9,078	5,549
Due to Jubilee Housing, Inc.	2,683,608	2,111,799
Deferred income	 226,999	 122,229
Total current liabilities	 3,145,124	 2,426,640
NET ASSETS:		
Without Donor Restrictions	(2,352,168)	(1,958,090)
With Donor Restrictions	 	 
	 (2,352,168)	 (1,958,090)
TOTAL	\$ 792,956	\$ 468,550

## Jubilee Housing, Inc. STATEMENTS OF ACTIVITIES - RE-ENTRY For the Years Ended December 31,

	2020	2019
SUPPORT & REVENUE:		
Contributions and grants	\$ 366,632	\$ 189,862
Residential rental income	 4,085	 4,165
	370,717	194,027
EXPENSES:		
Program services:	 759,597	 839,901
Change in net assets before depreciation	(388,880)	(645,874)
Depreciation	 5,198	 5,234
Change in net assets	(394,078)	(651,108)
Net assets, beginning of year	 (1,958,090)	 (1,306,982)
Net assets, end of year	\$ (2,352,168)	\$ (1,958,090)

## Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION - MAYCROFT NMTC December 31,

A CCEPTIC	·	2020	2019
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents - unrestricted	\$	60,336	\$ 117,752
Cash and cash equivalents - restricted		174,941	175,068
Accounts receivable and prepaid expenses		146,309	 63,963
Total current assets		381,586	 356,783
PROPERTY AND EQUIPMENT:			
Land and building, net of depreciation		1,745,482	1,800,000
Development in progress		5,081,564	5,081,564
Property and equipment, net		6,827,046	 6,881,564
TOTAL	\$	7,208,632	\$ 7,238,347
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES:			
Accounts payable	\$	120,515	\$ 106,638
Due to Jubilee Housing, Inc.		399,999	408,930
Security deposit payable		29,743	 29,743
Total current liabilities		550,257	545,311
LONG TERM LIABILITIES			
Mortgage payable		6,790,000	 6,790,000
Total liabilities		7,340,257	7,335,311
NET ASSETS:			
Without Donor Restrictions		(131,625)	(96,964)
With Donor Restrictions			 
		(131,625)	 (96,964)
TOTAL	\$	7,208,632	\$ 7,238,347

## Jubilee Housing, Inc. STATEMENTS OF ACTIVITIES - MAYCROFT NMTC For the Years Ended December 31,

		2020	2019
SUPPORT & REVENUE:			
Rental income	\$	382,063	\$ 155,425
Interest income	-	112	 114
		382,175	155,539
EXPENSES:			
Program services:		362,318	 250,904
Change in net assets before depreciation		19,857	(95,365)
Depreciation		54,518	 
Change in net assets		(34,661)	(95,365)
Net assets, beginning of year		(96,964)	 (1,599)
Net assets, end of year	\$	(131,625)	\$ (96,964)

## Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION - PLATFORM OF HOPE December 31,

	2020		2019
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents - unrestricted	\$ 103,877	\$	86,798
Accounts receivable	94,101		26,256
Grants receivable	 15,000		75,000
TOTAL	\$ 212,978	\$	188,054
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES:			
Accounts payable	\$ 11,750	\$	69,522
Due to Jubilee Housing, Inc.	 10,515		9,665
Total current liabilities	22,265		79,187
NET ASSETS:			
Without Donor Restrictions	175,713		33,867
With Donor Restrictions	 15,000	-	75,000
	 190,713		108,867
TOTAL	\$ 212,978	\$	188,054

## Jubilee Housing, Inc. STATEMENTS OF ACTIVITIES - PLATFORM OF HOPE For the Years Ended December 31,

	2020	2019
SUPPORT & REVENUE: Grants and contributions	\$ 427,476	\$ 339,095
EXPENSES: Program services:	 360,630	 359,806
Change in net assets	66,846	(20,711)
Net assets, beginning of year	 108,867	 129,578
Net assets, end of year	\$ 175,713	\$ 108,867

# Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION JUSTICE HOUSING CMF SPE LLC December 31,

		2020	2019
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents - unrestricted	\$	22,914	\$ -
Accrued interest reeivable		3,498	1,438
Loan receivable - Jubilee Maycroft Apt LP		165,000	165,000
Loan receivable - Jubilee Ontario II LLC		65,000	65,000
Loan receivable - Jubilee KEB LLC		250,000	250,000
Loan Receivable - Jubilee Euclid LLC		21,978	 20,000
TOTAL	\$	528,390	\$ 501,438
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES:			
Accounts payable	\$	1,266	\$ -
Due to Jubilee Housing, Inc.		18,130	 
Total current liabilities		19,396	-
NET ASSETS:			
Without Donor Restrictions		508,994	501,438
With Donor Restrictions		-	-
	-	508,994	 501,438
		200,221	 201,100
TOTAL	\$	528,390	\$ 501,438

#### Jubilee Housing, Inc.

#### STATEMENTS OF ACTIVITIES - JUSTICE HOUSING CMF SPE LLC

### For the Year Ended December 31, 2020 and from the date of Inception, August 16, 2019 to December 31, 2019

SUPPORT & REVENUE:		
Grants and contributions	\$ -	\$ 500,000
Interest income	 8,498	 1,438
	8,498	501,438
EXPENSES:		
Program services:	 942	 
Change in net assets	7,556	501,438
Net assets, beginning of year	 501,438	 
Net assets, end of year	\$ 508,994	\$ 501,438

## Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION - SCHOLARSHIP December 31,

		2020	2019
ASSETS			
CURRENT ASSETS:  Cash and cash equivalents - unrestricted Accounts receivable - other	\$	133,424	\$ 109,701 8,730
TOTAL	\$	133,424	\$ 118,431
LIABILITIES AND NET ASSETS			
CURRENT LIABILITIES: Accounts payable Due to Jubilee Housing, Inc.	<b>\$</b>	1,531 21,658	\$ 6,341 22,658
Total current liabilities		23,189	28,999
NET ASSETS:		110.025	00.422
Without Donor Restrictions		110,235	89,432
With Donor Restrictions		- 440 005	 
		110,235	 89,432
TOTAL	\$	133,424	\$ 118,431

## Jubilee Housing, Inc. STATEMENTS OF ACTIVITIES - SCHOLARSHIP For the Years Ended December 31,

	2020	2019
SUPPORT & REVENUE:		
Grants and contributions	\$ 52,125	\$ 59,730
Interest income	 238	 146
	52,363	59,876
EXPENSES:		
Program services:	 31,560	 26,881
Change in net assets	20,803	32,995
Net assets, beginning of year	 89,432	 56,437
Net assets, end of year	\$ 110,235	\$ 89,432

#### Jubilee Housing, Inc.

### STATEMENTS OF FINANCIAL POSITION - COMBINATION OF ALL CONTROLLED ENTITIES

#### December 31,

	2020	2019
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents - unrestricted	\$ 3,354,204	\$ 4,366,051
Cash and cash equivalents - restricted	2,098,218	3,263,993
Grant receivable and promises to give	1,236,595	1,266,942
Accounts receivable, less allowance		
for bad debts	955,116	463,266
Prepaid expenses	 284,317	 318,910
Total current assets	 7,928,450	 9,679,162
PROPERTY AND EQUIPMENT:		
Buildings and improvements	95,957,015	95,175,167
Development in progress	10,101,303	3,544,373
Furniture, equipment and vehicles	 402,951	 398,055
Total property and equipment	106,461,269	99,117,595
Less: accumulated depreciation	 17,507,135	 14,637,482
Sub-total	88,954,134	84,480,113
Land	 28,224,441	 28,224,441
Property and equipment, net	117,178,575	112,704,554
OTHER ASSETS:		
Grant receivable and promises to give,		
net of current	104,530	119,061
Loan Receivable	4,684,500	4,684,500
Deferred loan costs	105,898	157,337
Tax credit monitoring fees	26,665	33,332
Investments	2,844,338	1,974,966
Deposits	 2,173,401	 2,065,145
Total other assets	 9,939,332	 9,034,341
TOTAL	\$ 135,046,357	\$ 131,418,057

# Jubilee Housing, Inc. STATEMENTS OF FINANCIAL POSITION - COMBINATION OF ALL CONTROLLED ENTITIES (continued) December 31,

	2020	2019
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES:		
Notes payable	\$ 838,581	\$ 871,581
Mortgage payable - current	13,561,761	3,941,260
Line of credit (operating)	741,541	533,839
Accounts payable and accrued expenses	6,424,179	5,459,731
Tenant security deposits	158,058	139,008
Prepaid rents income	149,389	71,468
Deferred revenue	 589,478	398,386
Total current liabilities	22,462,987	11,415,273
LONG-TERM LIABILITIES:		
Mortgages payable, less current portion	 71,801,351	81,175,638
Total liabilities	 94,264,338	92,590,911
MINORITY INTERESTS	10 051 552	17.070.007
MINORITY INTERESTS	 18,851,553	17,969,987
NET ASSETS:		
Without Donor Restrictions	20,855,717	19,783,426
With Donor Restrictions	1,074,749	1,073,733
Total net assets	21,930,466	20,857,159
TOTAL	\$ 135,046,357	\$ 131,418,057

The accompanying notes are an integral part of these statements.

### Jubilee Housing, Inc. STATEMENTS OF ACTIVITIES - COMBINATION OF CONTROLLED ENTITIES

#### For the Years Ended December 31,

	2020		2019
SUPPORT & REVENUE:			
Contributions and grants	\$ 2,641,258	\$	4,197,115
Program related income	-		3,890
CDE revenues and fees	105,000		105,000
Rental income	4,320,232		3,939,484
Interest income	468,991		487,183
Other income	 30,121	-	10,729
Total support and reclassifications	 7,565,602		8,743,401
EXPENSES:			
Program services:			
Housing	7,182,743		7,676,071
Resident services	3,154,200		3,160,355
Supporting services			
Management and general	872,205		660,495
Fundraising	 459,251		572,267
Net expenses	 11,668,399		12,069,188
Change in net assets	\$ (4,102,797)	\$	(3,325,787)